# FAVAD RAHMAN

DESIGN MANAGER - LIGHTING

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## PROFESSIONAL SUMMARY

Lighting Design Manager with over 10 years of experience in lighting design, estimation, and project management, backed by an Electrical Engineering degree from NIT Calicut. Well-versed in CIBSE and ASHRAE standards with strong knowledge of UAE regulations including DEWA, ADM, ADQCC, QCC, ESMA, and ADDC. Proven ability to lead cross-functional teams, develop innovative lighting solutions, manage vendor relationships, and consistently deliver projects on time and within budget. Possesses a strong background in commercial, retail, and infrastructure lighting applications. Demonstrated expertise in team management, conducting technical training workshops, and creating customized lighting designs. Quick to learn, technically proficient, and known for a strong record of successful project execution.

## CORE SKILLS

* Lighting Design, 3D Modeling, Lux Calculation, Estimation, BOQ & Quantification
* Knowledge of CIBSE and SLL lighting design guides(All publications)
* Regulatory compliance with DEWA, ADM, ADQCC, QCC, ESMA, ADDC
* Familiar with ASHRAE,IESNA, BSEN energy standards for lighting systems
* Project Management, Planning and Execution
* Vendor, distributor, and customer management.
* Product Development and Marketing
* Site Management and Installation Coordination
* Team Developments, Training and Customer Support
* Skilled in all major lighting design and 3D modeling Software’s and plug ins
* Technical Sales & Client Engagement

## PROFESSIONAL EXPERIENCE

**Design Manager – Lighting**

**FRATER by AWRostamani, Dubai, UAE**

2019 – Present

* Lead and Manage lighting design, estimation, and project management for FRATER, Eco, and FRATER+
* Manage Frater Lab and Generate, Test and Publish IES Files and Required test certificate.
* Develop product catalogues and coordinate with vendors for new product introductions
* Conduct technical workshops for internal sales and design teams
* Manage full project lifecycle from design concept to execution
* Handle key accounts and strengthen long-term client relationships
* Conduct site visits to resolve technical and installation issues
* Manage end-to-end Sales and technical compliance for key customers

**Senior Design and Estimation Engineer**

**The Zubair Corporation, Dubai, UAE**

2017 – 2019

* Delivered lighting solutions and estimation for projects in UAE, Qatar, and KSA
* Supported Zubair Electric, Zeeman International, and Spectra divisions
* Provided technical support for brands including Wilmar, Oldham Lighting, and channel partners Light Graphix, and Klik Systems

**Lighting Designer and Estimation Engineer**

**Zeta Lumen, Dubai, UAE**

2015 – 2017

* Specialized in lighting design and BOQ estimation for retail outlets, supermarkets, and malls
* Focused on Lival brand and collaborated with sales and installation teams for successful project delivery

## EDUCATION

Bachelor of Technology in Electrical and Electronics Engineering

National Institute of Technology (NIT) Calicut

2010 – 2014

Certificate Program in Data Science (Foundations)

Indian Institute of Technology (IIT) Madras

2022 – 2023

Certifications in MEP Engineering, Electrical Safety, and Revit MEP

Aspire Engineering

2014 – 2015

## SOFTWARE AND TOOLS

* AutoCAD, 3D Cad
* DIALux Evo and DIALux 4.13
* Revit MEP, 3DS Max
* SketchUp
* Photoshop, Illustrator, InDesign
* Lumion, Lightroom, Premiere Pro
* MS Office Suite
* Acrobat Pro
* LDT/IES Editor and GLDF Creation Tools